

A TechnoTackle Case Study



Project Title

Biz2Credit



Industry

Financial Services



Scope Of Work

Staff Augmentation



Type of Resource

IT resources



Initiation of Resource Deployment

From March , 2022

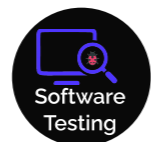


Type of Document

Case Study



Tech Stack



Client Accolade

Mr. Vineet Tyagi

CTO, Biz2Credit.

We at Biz2Credit are grateful to Techno Tackle for the timely support in sourcing, screening and deploying talented individuals for our business needs. We would recommend Techno Tackle to anyone seeking staff augmentation services.



CLIENT ACCOLADE

About The Client Company

Biz2Credit is an online financing platform for small businesses. The company provides direct funding to small businesses across the United States.

The company is known for its financing products, educational resources for business such as the BizAnalyzer and research that it publishes periodically, including the Small Business Lending Index, and its subsidiary SaaS business lending platform Biz2X.

As of July 2022, the company has facilitated more than \$8 billion in loans and financings to small business owners. The company is a member of Innovative Lending Platform Association (ILPA), a trade organization representing online lending and service companies that serve small businesses.



Client Objectives

Understanding Biz2X - A Product Of Biz2Credit

- Biz2X is another platform developed by Biz2Credit. It is an advanced software created by Biz2Credit, built on their existing platform used by big banks like HSBC, Republic Bank, TAB Bank and Popular Bank. It helps these banks efficiently manage online lending by providing improved tools for handling loans and analyzing risks.
- Biz2x is a platform that offers digikred, loan management, collection management and multiple digital tools to streamline loan processing and it enables banks to provide a customized online lending experience for their small and midsize business customers.
- In a nutshell, Biz2X is a specialized platform within Biz2Credit, offering advanced tools and capabilities for banks to effectively manage their lending processes



- Eventually, Biz2x is expanding its financial technology by offering custom digital platform solutions for banks suggesting an increase in its operational capabilities to effectively manage their deadlines.

Urgent Hiring For Biz2X Customization

- The client was in need of over 50 experts in Angular, Node.js, MEAN stack, Software Testing, Netsuite and a Scrum Master within a very short timeframe to enhance their Biz2X platform by customizing it to meet bank requirements.
- That's where they approached TechnoTackle to tackle their operational needs, ensuring that the resources possessed the necessary and specialized skills for deployment in Biz2X customization, in accordance with the bank's requirements.
- The client has stated that the contract duration will be six months to two years - with the possibility of extension based on project needs.
- The client not only expects us to bring in skilled contract resources within a very short timeframe but also wants us to ensure that they work well with their internal team, meeting deadlines and staying together.



Staffing Solutions In Action

We had a thorough internal discussion regarding client's expectations and our contract hiring team focused on ensuring successful onboarding and efficiency in the later stages.

Networking And Sourcing

- We closely collaborated with established IT companies to acquire bench resources and maintained tracking of them.
- We also checked it against our internal resources tracker to find suitable profiles within our company.
- Daily stand up calls were scheduled in the morning and evening to gather updates on the status of sourcing candidates.

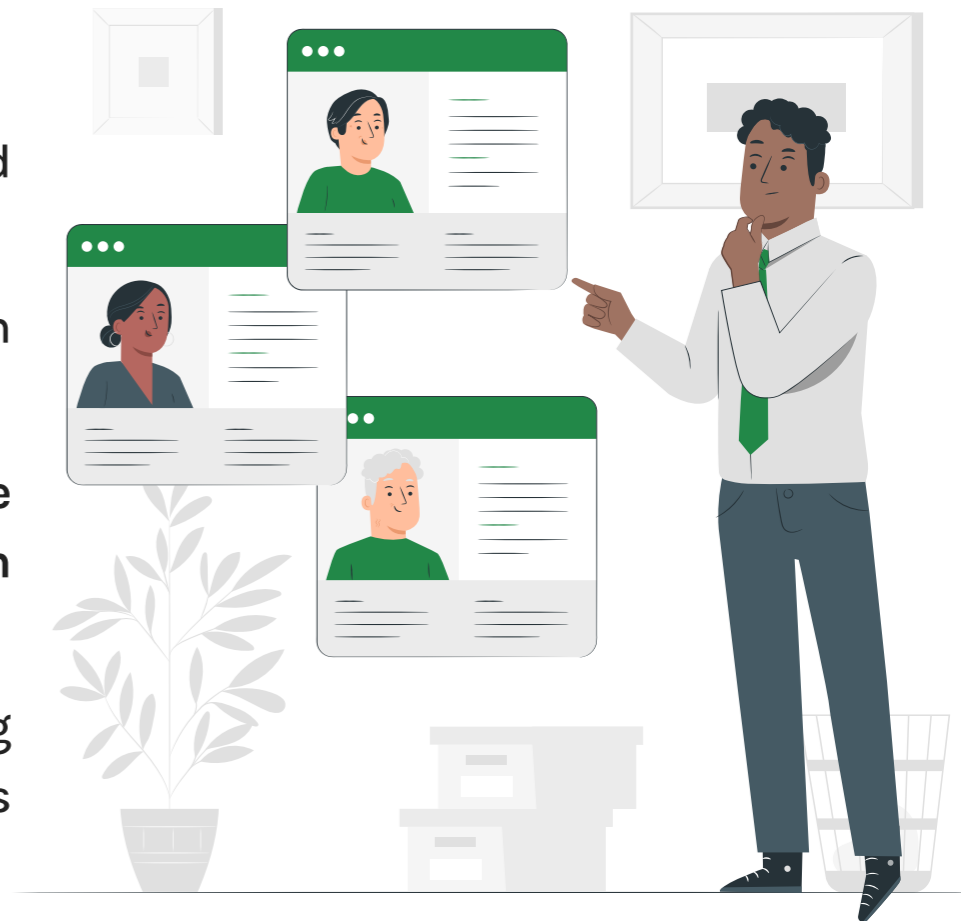


Assessing And Shortlisting The Profiles




- Profiles that match the job description are selected for pre screening. During prescreening, the hiring team evaluates candidates professional experience details and communication skills.
- Before sharing the profiles with the client, technical skills of the candidates were evaluated using the Xobin application <https://technotackle.xobin.com/> to determine their technical proficiency.

Client Engagement And Execution

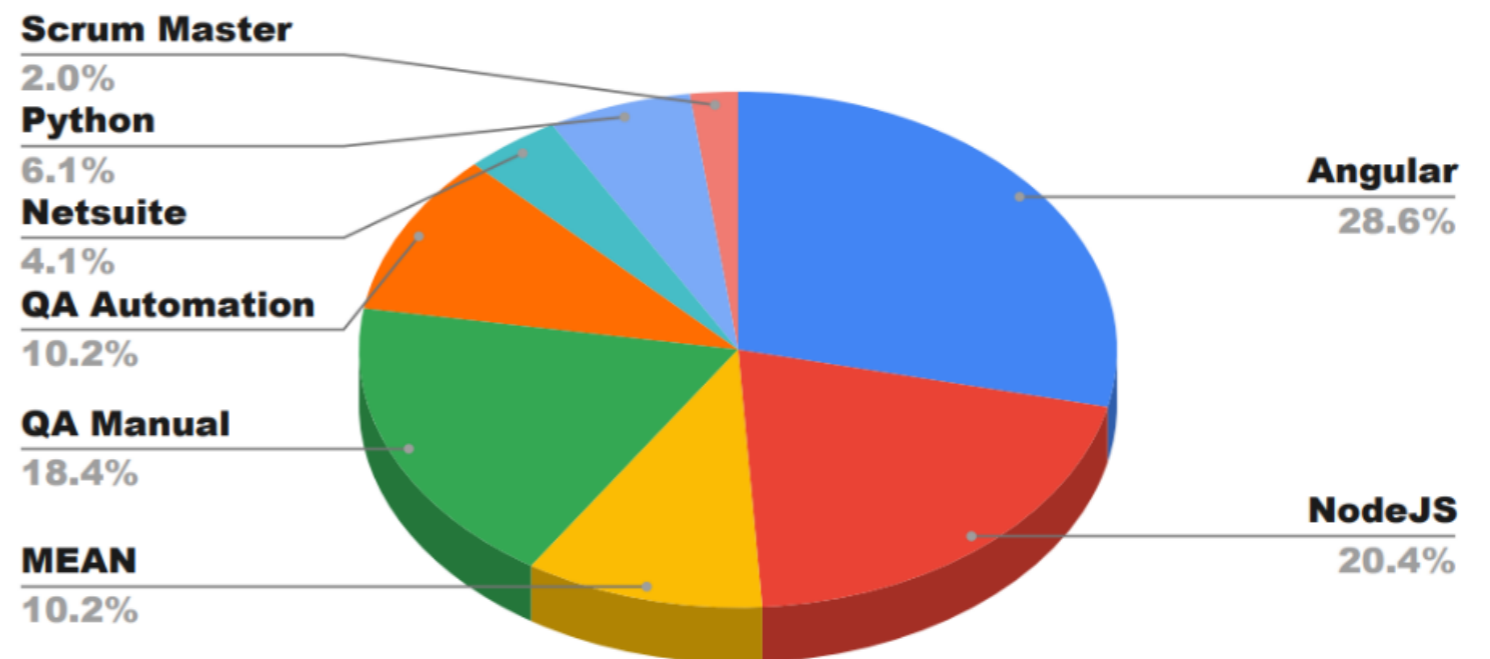
- Qualified profiles were shared with the client along with attached technical assessment reports.
- The client conducted technical interviews and shared the selection list with us to initiate the onboarding process
- As a result of the hiring team's effort, **within three months of time over 250+ profiles were shared and 30+ candidates have been successfully onboarded by the client.**
- The Techno Tackle hiring team assisted the client in onboarding candidates. Additionally, the team supports the relieving process on the candidate's last working day.



The Results

-  The client aimed to onboard only the best candidates and eventually onboarded 30+ skilled candidates from the pool of 250+ profiles shared by us.
-  Through robust resourcing and a well established network, we were able to successfully onboard skilled candidates without any delays.
-  Swiftly onboarding a team of skilled developers reduced workload of client's inhouse development team and facilitated seamless project delivery for the client.

Biz2Credit Resource Deployment Chart

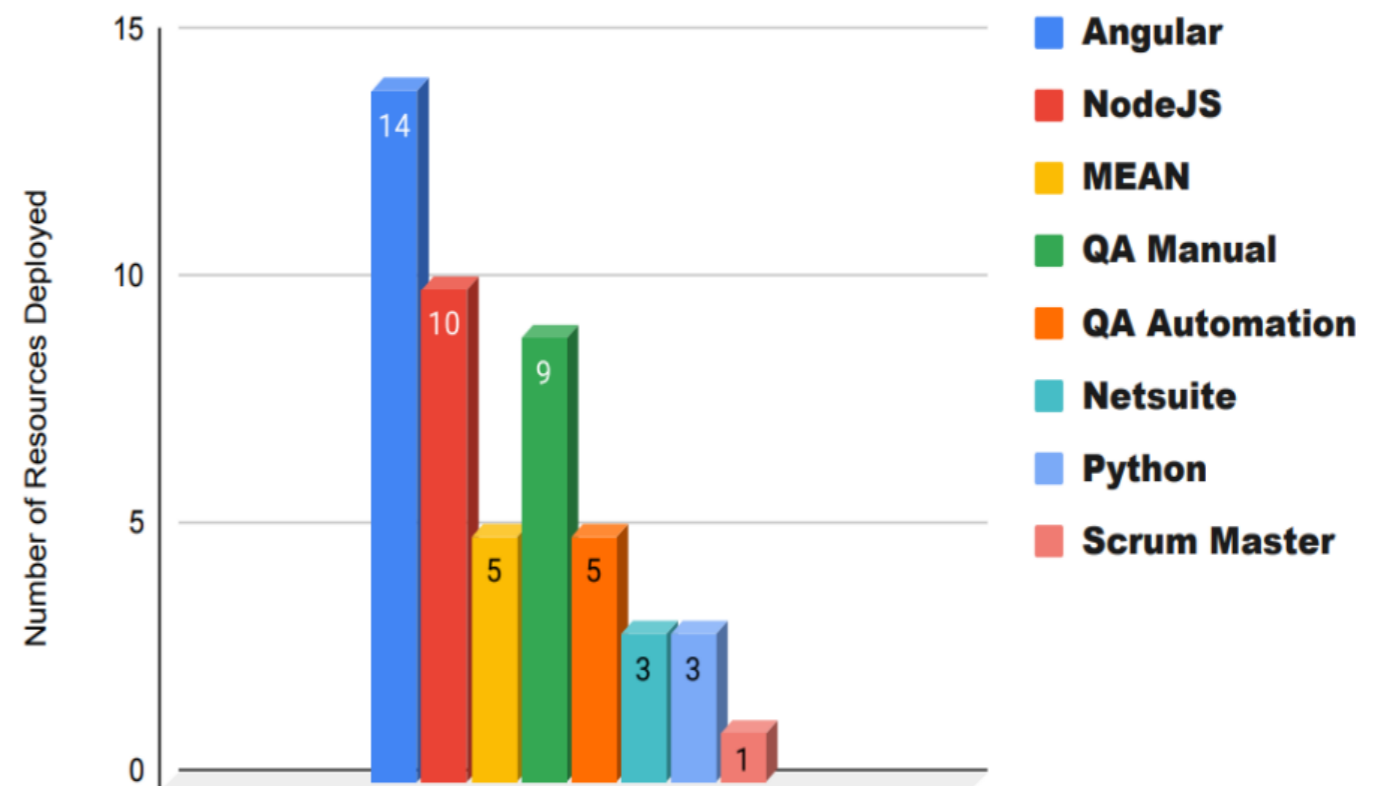


The Results

Since March 2022, we have been working with the client and supplying resources for their projects. A few of our candidates onboarded in March 2022 are still engaged under contract with our client.

As a result, the client sees Techno Tackle as a trusted partner for strategic resourcing and we are proud to be one of their reliable resource partners.

Biz2Credit Resource Deployment Chart



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Browse Techno Tackle's website [here](#).

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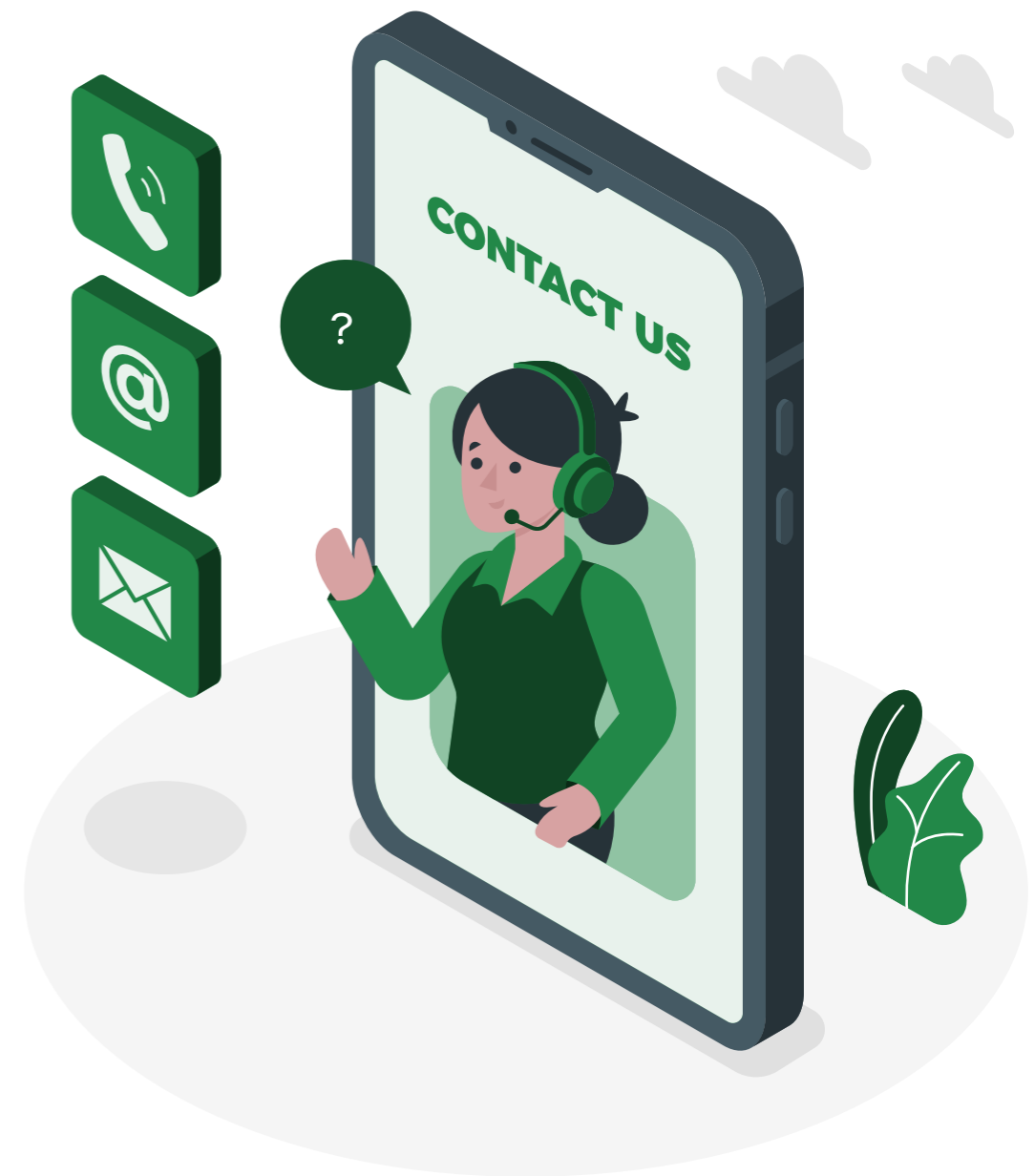
- Founder contact details

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Position: Founder&CEO

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We appreciate your interest in Techno Tackle Software Solutions and look forward to collaborating with you.